**Marc Dubois**

**“Claims and Management Professional”**

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**Career Synopsis**

* Expert in Crisis and Catastrophe Management
* Commercial Property and Casualty Claims Expert
* Executive Level Leadership Experience
* Large Loss Expert
* Extensive experience in Commercial and Industrial Loss Management
* Remediation Consultant
* Clerk of the Works
* Third Party Administrator

An expert in ensuring a convergence of expectations for the various stakeholders to the claims process I utilize my years of accumulated adjusting, examining and management skills to provide efficient and cost effective solutions to commercial property and casualty loss.

I possess the right blend of insurance policy application knowledge combined with strong investigative and interpersonal skills enabling equitable solutions to the claims resolution process.

A functional approach to managing the vendor resources necessary to evaluate the quantum and causation aspects of a claim combined with a focus on maximizing my principal’s outlay define my objectives in providing sound claims solutions.

**professional history**

**Maxwell Claims Services Inc. October 2011- October 2018**

Senior Examiner

I am responsible for reporting on major loss to the London market on several

Lloyds’ contracts. I examine files sent in by adjusters and lawyers and make

recommendations to these markets. I manage and audit vendor resources for

Compliance with protocols as well as quality assurance. I provide technical

assistance on large loss and ensure file direction providing a sound outcome for

my principals. I also examine files of higher complexity in multi- line loss.

**M.G.D. Claims Services Inc. 2004 -Present**

Executive General Adjuster/Florida

 As the principal I manage my own losses as well as supervising my employees consisting of adjusters and estimators. We specialize in large commercial losses in specific environments i.e. Schools, churches, hospitals etc. We also provide specialized consulting services such as project management and clerk of the works capabilities .We also provide loss remediation protocols and audit services for remediation and rebuild projects. We also excel at all lines of casualty claims to include CGL, errors and omissions and professional liability. We cater to niche markets for Business Interruption, Crime, Boiler and Machinery and Oil and Gas.

**Totura and Company 2004-2005**

Executive General Adjuster/Florida

Managed and transacted several hundred hurricane related losses with an emphasis on commercial condominium and homeowner association policies. A multitude of these claims were high dollar value and successfully concluded.

**BMS Catastrophe 2002-2004**

Regional Director/Canada

Responsible for the introduction of the company to the Canadian market, as well as the logistics attached to the operational set up, maintained relationships with insurers and insurance community. Managed and scoped large loss restoration within the commercial, industrial and institutional markets. I generated over 2 million dollars gross revenue in first year of operation. Developed and maintained working relationships with risk managers, brokerage firms, claims managers, independent adjusters and commercial clients.

**Cunningham Lindsey, New York, N.Y. 2001-2002**

Consultant

Managed the workflow and logistical component of a multi-million-dollar restoration of several properties damaged pursuant to the World Trade Center disaster in 2001. I was responsible for overseeing the costing, scoping and contract tendering for this project as clerk of the works. Jointly responsible for implementing the remediation protocol that enabled the carrier consortium to successfully minimize the loss of rental revenue. Worked in tandem with the adjustment team to streamline the claims resolution process.

**Zurich Insurance, Calgary, Alberta 2000 – 2001**

Claims File Manager

* Global Energy representative for Canada responsible for overseeing all Oil, Gas and Mining claims in Canada.
* Claims Coordinator for a large national construction firm as well as a senior property claims adjuster/examiner.
* Handled major loss files in both property and casualty.

**Shumka, Craig, & Moore, Calgary, Alberta 1999 – 2000**

Major Loss Adjuster (Contract)

Developed and maintained Major Loss Division specializing in the resolution of complex and diversified losses requiring specific attention. Developed relationships with carrier base and marketed skills set to client base. I utilized my significant experience in total loss fire, and large loss to carrier benefit.

**Cunningham Lindsey, Calgary, Montreal, & Ottawa 1996 – 1999**

Executive General Adjuster (Contract)

* Head of Commercial Risk Division, responsible for transacting varied major losses comprising commercial property and liability, catastrophe claims and catastrophe management.
* Transacted large commercial and business interruption losses, for the Commercial Risk Division, resulting from various perils and ice storm catastrophe.
* Provided mentoring and technical direction to other staff.

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**Education**

University of Ottawa, Ottawa, Ontario

Bachelor of Arts Degree program in Psychology and Political Science

Minor : Anthropology

C.E.G.E.P. de L’Ouataouais

Associates in Social Studies

**Professional Associations**

Association of Casualty and Property Claims Professionals

Fellow Council on Ethical Billing

Member Loss Executives Association

Florida 6-20 License P024501