



**BRANIFF + BRANIFF, INC**  
Independent Insurance Agency

**1971 - 1988**

Executive Vice-President / Chief Financial Officer / General Counsel of a large regional Insurance Broker, which provided property, casualty, life and employee-benefits coverages, and risk management advice. Also handled health, disability, and income protection type products for commercial and professional clients. Administered a staff of 60+ employees. The firm merged with Arthur J. Gallagher & Co., one of the largest Insurance Brokers in the United States.